

STATE OF NEW JERSEY RFP# 05-X-37345
LABORATORY SUPPLIES, GLASS AND PLASTICWARE
(T-0089)
QUESTIONS AND ANSWERS

1. Are the names on the line number the Vendors that are now providing the items to the state?

If you are referring to the price lines on the RFP, the name that appears adjacent to the description is the manufacturer's brand name. The bidders that are awarded a line by brand name are not necessarily the manufacturer, but, in fact could be a distributor of that item. Awards are made by the highest percentage discount offered.

2. I need the exact description or vendor part number that the state wants a bid on or QEC's part number from our web site www.qecusa.com or our catalog. I also need to know if the containers that are now being used are bought in a regular pack or a bulk pack and a rough estimate of how many annually will be needed. Also, are they unassembled with caps bought separately, or assembled, precleaned or precleaned with certificate of analysis?

An exact description or part number cannot be given because the awards are made by the highest percentage discount offered for that particular brand.

3. This morning I downloaded the above referenced RFP and it appears to me your are including Centrifuges, Beckman Coulter Centrifuges on this RFP. However the RFP for the most part does not handle or deal with capitol /Scientific equipment or instruments. I'm a little confused by the following.

On Page 11, Item 3.3 and 3.3.1 it states, "Item 3.3 The contractor shall specifically EXCLUDE from shipping to various State Using agencies and Cooperative purchasing Partners the following

Item 3.3.1 Those Items available on State Contract (T-0115) Scientific Instruments, Accessories and Operating Supplies, such as CENTRIFUGES, chromatograph, spectrometer, capillary electrophoresis, microscopes, gas generators DNA sequencing kits, PCR photo sequencer etc."

However on your Page 49 Items 52 and 53 you are asking us to provide discount and pricing for Centrifuges-Desktop Beckman Clay Adams and Centrifuges Freestanding Beckman Clay Adams.

Also in speaking with Ms Beverly Speck the Administrative Analyst who is administering the "Scientific Instruments, Accessories and Operating Supplies" agreement (T-0115) she says she will have centrifuge product on her RFP that has yet to be posted.

Are Centrifuges to be quoted on your RFP or the Scientific Instruments RFP?

Price lines, 52 and 53 for centrifuges will remain on the RFP. The brand names being bid for the Scientific Instruments are IEC Centra GP8 and VWR Scientific.

Also, in talking to Ms Speck it is my understanding that no longer will the State of New Jersey be making multiple awards on their state contracts. Is that correct? If so how will companies / vendors not awarded a specific product line on the new agreements be allowed to do business within the State of New Jersey?

Yes, the State will not be awarding multiple contracts per price line. For those products not specifically awarded by the State, the using agencies can do business by following State purchasing guidelines.

4. Can I bid "EQUAL" products?

No, the bidder must bid the brand name indicated on the price sheets.

5. How do I determine the description of commodity codes such as 175-68-016772, 175-33-016795, 175-33-034450, etc...

The description indicated on the pricing sheets is identical to the commodity codes indicated above. However, some of the descriptions may have modified since the last bidding cycle.

6. Regarding Item 4.4.1.6 - Method of Bidding, Price Sheet Instruction & Submittals

We would like to offer the state a discount from our Frey Scientific catalog but not quite clear as to how we should indicate this on your price sheets in attachment 7.

I see on your price sheets, for example line 4 - Glassware, Laboratory - Fisher and line 9 Glassware, laboratory - VWR, which appears to me that they are offering a discount from their catalogs on laboratory glassware. Should I add lines at the end of your price sheets indicating a discount on laboratory glassware, plasticware, etc. from our catalog?

Bidders cannot add additional price lines for brand names not specifically listed in the RFP. Bidders can only submit prices for those brand names listed.

THE FOLLOWING CHANGES HAVE BEEN MADE TO THE PRICE SHEETS. BIDDER IS TO INCLUDE THIS ADDENDUM TO THE RFP AND INDICATE THE PERCENTAGE DISCOUNT FOR THOSE ITEMS THAT HAVE BEEN ADDED TO THE PRICING SHEETS.

Price line No. 1 is **deleted**

Price line No. 3 is **deleted**

Price line No. 6 should read: **Fisher**

Price line No 7 is **deleted**

Price line No 8 is **deleted**

Price line No. 46 should read: **Restek**

Price line No 52 should read **BECKMAN**, delete Clay Adams

Price line No. 53 should read **CLAY ADAMS**, delete Beckman

ADD THE FOLLOWING PRICE LINES:

Price line No. 54: **CENTRIFUGES-DESKTOP**, Clay Adams

BIDDER TO INDICATE THE FOLLOWING:

PRICE LIST NO.: _____
PRICE LIST DATE: _____
PERCENTAGE DISCOUNT: _____

Price line No. 55: **CENTRIFUGES- FREESTANDING**, **BECKMAN**

BIDDER TO INDICATE THE FOLLOWING:

PRICE LIST NO.: _____
PRICE LIST DATE: _____
PERCENTAGE DISCOUNT: _____

Price line No 56: Supplies/miscellaneous, Laboratory, **DNA KITS FOR HUMAN IDENTIFICATION**, **APPLERA**

BIDDER TO INDICATE THE FOLLOWING:

PRICE LIST NO.: _____
PRICE LIST DATE: _____
PERCENTAGE DISCOUNT: _____

Price line No 57: Supplies/miscellaneous, Laboratory, **DNA KITS FOR HUMAN IDENTIFICATION**, **PROMEGA**

BIDDER TO INDICATE THE FOLLOWING:

PRICE LIST NO.: _____
PRICE LIST DATE: _____
PERCENTAGE DISCOUNT: _____

Price line No. 58: Supplies/miscellaneous, **Safety Products**, such as disposable lab coats, eyewear, gloves, respirators etc.

BIDDER TO INDICATE THE FOLLOWING:

MANUFACTURER: _____

PRICE LIST NO.: _____

PRICE LIST DATE: _____

PERCENTAGE DISCOUNT: _____

Price line No. 59: **PLASTICWARE, Laboratory, MILLIPORE**

BIDDER TO INDICATE THE FOLLOWING:

PRICE LIST NO.: _____

PRICE LIST DATE: _____

PERCENTAGE DISCOUNT: _____

BIDDER: _____